



*Truly* Intelligent Business

## Senior Data Management Consultant Role Profile

Truly Intelligent Business helps its customers to transform data into a high value business asset, through practical solutions which formulate winning data strategies and build powerful data capabilities.

We're looking for talented people with the passion, creativity and drive to help our customers tackle their data challenges and achieve their data-driven goals. If you're the kind of person who has a flair for discovering subtle but potent ways of unlocking the true value of data, then Truly Intelligent Business can give you what you need to deliver your best.

At Truly Intelligent Business, we believe that attracting the best talent means valuing diversity of life experiences and perspectives. We're working hard to cultivate an innovative and inclusive organisation, which openly celebrates differences and enables personal and professional growth opportunities.

### Role Purpose

As a Senior Data Management Consultant, you will work directly with our customers to deliver data management solutions in the form of leadership, expertise, coaching, documentation, analysis and presentations.

All our Data Management Consultants also collaborate with other internal team members to evolve our solution offerings and innovate new solutions, according to the changing needs of our current and future customers.

Underpinning both aspects, as a Senior Data Management Consultant you will continually seek new ways to deliver additional value to our customers and our business, and then apply your data wisdom and expertise in ways which robustly fulfil those opportunities.

## Your Responsibilities

- **Listening** to our customers and analysing their data situations, to understand their data goals and challenges.
- **Interpreting** our customers' data goals and challenges, to formulate effective and valuable data management solutions and over time become a trusted data management advisor.
- **Communicating** with our customers, in ways that help them to better understand complex data management situations and guide them towards beneficial data outcomes.
- **Delivering** data management solutions which tangibly and measurably increase the value of data for our customers.
- **Collaborating** with other team members, to foster rewarding and productive relationships with your colleagues, and develop our data management solutions to ensure they are continually aligned with the real needs of our current and future customers.
- **Nurturing** highly effective relationships with our customers, to understand their priorities and initiatives and ensure achievement of their data-driven goals.
- **Delighting** our customers by reliably delivering our promises on time, with exceptional quality.
- **Researching** emerging data management methodologies and technologies.
- **Innovating** continual increases in the performance of our solutions, to drive additional value for our customers.
- **Creating** content which communicates our data management wisdom and promotes the value of our services to future customers.
- **Sharing** your knowledge and expertise with other team members, to support their work and the overall success of our business.
- **Managing** your own time and needs to ensure your personal wellbeing and professional performance.
- **Mentoring** our other trainee and principal Data Management Consultants.

## Your Core Objectives

1. **Ensure our customers are highly satisfied**, by fully understanding their needs, delivering the right outcomes and meeting or exceeding their expectations.
2. **Maintain the powerful effectiveness of our solutions**, by monitoring our efficacy and collaborating with your colleagues to continually evolve our solutions and innovate new ways of benefiting our customers.
3. **Nourish your happiness and productivity**, by using the training, flexibility and support provided to you, to perform at your best and maintain a healthy balance between your personal wellbeing and your professional obligations.

## Your Skills and Expertise

- Data management experience to accurately recognise and interpret the true data management needs of an organisation, based on an understanding of the organisation's data goals, coupled with a familiarity of effective data management techniques.
- Possess a clear, practical and well-informed vision of the various methods of arranging and mobilising an organisation's data and their respective merits.
- A high degree of professionalism, to build and nurture mutually rewarding business relationships with our customers.
- Capable of leading, influencing, and engaging stakeholders to set priorities and drive change adoption.
- Ability to apply an entrepreneurial mindset to the broad role of data in benefiting a business and its customers.
- Commercial acumen to provide coaching and guidance on the cost-effective operation of data capabilities, in a way that ensures a business's profitability.
- Proficiency in handling multiple projects and priorities and managing timescales.
- Expertise and experience to provide mentorship and guidance for both technical and non-technical members of a data team.
- Exceptional verbal and written communication skills to relate with a business's leadership and operational personnel, as well as communicate technical content, analytical insights and complex findings in a clear and concise manner.
- Excellent leadership and organisational abilities.

## Minimum Qualifications and Experience

- A Bachelor's Degree in a relevant field **and/or** 3+ years of data leadership experience.
- Professional qualifications in a data or business analysis related field.
- Commercial experience of operating a data environment cost-effectively and profitably.
- Practical experience in devising and deploying enterprise data strategy, in particular communicating strategy to business leaders in ways that foster leadership support and enable strategically led business change.
- Practical experience in leading and/or developing enterprise data capabilities including but not limited to data compliance, data governance, data science and analytics, data commercialisation and data operations.
- Rich, practical experience of how different people interact with data across an organisation.
- First-hand experience of data modelling, data architecture, database technologies, data lakes and warehouses and their implementation.
- Strong business analysis experience.
- Sound experience of devising the scope and content of statements of work.
- Experience in negotiating commercial contracts for the supply of consulting solutions.

***LET'S GET DATA DONE***